

EXPORT CONTROLS SOLUTIONS (CAN) INC.

LIST OF TOPICS AVAILABLE FOR PRESENTATIONS TO EXPORTERS

(Revised May 07, 2018)

1. THE FUNDAMENTALS

- Historical background of the Canadian Export Control Program.
- Why do export controls exist?
- International Export Controls Regimes.
- How does it work in Canada?
- Legislations and regulations.
- Policies and best practices.
- Agencies involved and their respective roles and responsibilities.
- Controlled Goods Program (CGP)

2. THE EXPORT PERMIT PROCESS

- Export permit system on line (EXCOL).
- What happens to a permit application once submitted (Global Affairs internal process)
- Types of export permits.

- How to prepare a complete export permit application?
- Countries of destinations, what you need to know?
- Applicant and Consignee fields.
- Overall description and end-use field.
- Item description field.

3. MANDATORY SUPPORTING DOCUMENTS

- End-Use Statement (EUS).
- End-Use Certificate (EUC).
- International Import Certificate (IIC).
- Technical documents.
- US ITAR re-export authorisations / licences.
- Export Permit Cover Letter.

4. EXPORT OF CONTROLLED TECHNOLOGIES BY INTANGIBLE MEANS

- What do we mean by technology?
- What do we mean by intangibles?
- What is and intangible transfer / export?
- Controlling intangibles!
- How is Canada addressing the CLOUD computing issue?
- Cloud computing and data security best practices.

5. EXPORT CONTROL COMPLIANCE

- Point of finality.
- Consequences of non-compliance.
- Voluntary Non-Compliance Report (Disclosure).
- Reporting Export Controls related violations.

6. THE USA EXPORT PROGRAM AND ITS IMPACT ON CANADIAN EXPORTERS

- Impact of the US ITAR on Canadian exporters today.
- U.S. export reform and its impact on Canadian companies.
- ECL item 5400 and General Export Licence # 12 (GEP12).

7. POTENTIAL IMPACT OF THE ARMS TRADE TREATY (ATT) ON CANADIAN IMPORTERS AND EXPORTERS

- Modifications to the Export and Import Permit Act (EIPA)?
- Modifications to existing reporting permit conditions and customs requirements?
- Modifications to existing procedures regarding in-transit shipments?

(Please note that, as of May 07 2018, no official government notice has been issued on this subject - with the exception of a press release.)

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