



Acquisition Directorate

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NCIA/ACQ/2020/6823
19 June 2020

Notification of Intent to Call for Bids

NATO Wide Global Mobile Telephony

Invitation For Bid (IFB)-CO-15038-GMT

Estimated Value: 3,000,000 EUR + 2,000,000 EUR for two optional years
Period of performance: 3 year base period + 2 option years

The NATO Communications and Information Agency (NCI Agency) is responsible for the in-service support of major NATO Communications and Information Systems.

The NCI Agency has a requirement for the provision of Global Mobile Telephony Service.

Under NCIA/ACQ/2020/12,873 dated 26 November 2019 an NOI was issued announcing this requirement. This Notification withdraws the previous announcement, IFB, and amendments issued. This decision is required in order to allow firms previously not interested in participating the opportunity to partake due to the revisions made to the requirement. The basis of award is revised to become more suitable to the realities of the telecom market by allowing partial bidding.

The Formal IFB is planned to be issued on 3 July 2020 with the Bid Closing date of 21 September 2020 and the anticipated Contract Award by November 2020. The envisaged contract vehicle is Firm Fixed Price to multiple Contractors.

NCI Agency POC: Eva Benson, Contracting Officer:

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NATO Communications
and Information Agency
Agence OTAN d'information
et de communication

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1140 Brussels, Belgium

www.ncia.nato.int

To: Distribution List

Subject: **Notification of Intent to Call for Bids for International Competitive Bidding for Global Mobile Telephony, IFB-CO-15038-GMT**

References: A. AC/337-D(2016)0014 dated 16 March 2016
B. BC-D(2018)0004-FINAL dated 29 January 2018

1. In accordance with References A through B, notice is hereby given of the intent of the NATO Communications and Information Agency (NCI Agency), acting as Host Nation responsible of implementing the subject requirement, to issue an Invitation for Bid (IFB) for the provision of Global Mobile Telephony services.
2. A summary of the requirements of this Invitation for Bid (IFB) is set forth in Annex A, attached to this letter. This requirement is being refined and detailed as part of the preparation of the Invitation for Bid.
3. The reference for the Invitation for Bid is **IFB-CO-15038-GMT**, and all correspondence concerning this IFB should reference this number.
4. The estimated cost for the services and deliverables included within the basic scope of the intended contract is 3,000,000 EUR for the three year base period and 1,000,000 EUR for each option period when exercised, for a total of 5,000,000 EUR for five years. There is no Bid Guarantee for this requirement.
5. NCI Agency will use International Competitive Bidding (ICB) Procedures for this procurement with a bidding methodology of award to lowest price technically compliant.
6. The Contract resulting from the IFB will be multiple award Firm Fixed Price (FFP) Contracts. The NCI Agency intends to place multiple Contracts resulting from the Lots identifying each of the 11 NATO Nations requiring mobile services. Partial bidding shall be allowed.
7. The formal IFB will be issued by 3 July 2020 with a Bid Closing Date by 21 September 2020 and Contract Award by November 2020.
8. Bidders are advised that there will be a required bid validity of 6 months from the closing date for receipt of bids. Should the selection and award procedure extend beyond 6 months after the Bid Closing Date, firms will be requested to voluntarily extend the validity of their bids. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.

9. National responsible authorities are kindly requested that the NCI Agency be provided with Declarations of Eligibility no later than 1 July 2020 of qualified and certified firms, which are interested in bidding for this project.
10. National Authorities are advised that the IFB Package will be NATO UNCLASSIFIED.
11. The Declarations of Eligibility shall include the following information for each of the nominated firms: name of the firm, telephone number, fax number, e-mail address and Point of Contact. This information is critical to enable prompt and accurate communication with prospective Bidders and should be sent via email to the following address:

Ms. Eva Benson, Contracting Officer
E-mail: eva.benson@ncia.nato.int

12. It is emphasised that requests for participation in this competition received directly from individual firms cannot be considered.
13. Any inquiries with regards to this notification should be made directly to the Contracting Officer, at:

Email: Eva.Benson@ncia.nato.int.

14. Your assistance in this procurement is greatly appreciated.

FOR THE DIRECTOR OF ACQUISITION:



Eva Benson
Contracting Officer

Attachment(s):

Annex A- Summary of the Requirements

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NCI Agency – Internally

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ANNEX A – SUMMARY OF REQUIREMENTS

1. Introduction

The NATO Communications and Information Agency (NCI Agency) is responsible for the in-service support of major NATO Communications and Information Systems. Enterprise Managed Mobility service is under the management and monitoring of Core Enterprise Services (CES) Service Line (SL).

The NCI Agency has a requirement to procure and manage a Global Mobile Telephony Service from multiple suppliers. This shall enable NATO to communicate globally across eleven member Nations and to manage these services centrally.

2. Background

2.1 Wireless telecommunications services shall be provided to 11 NATO Member Nations as follows:

- Belgium
- Germany
- Italy
- The Netherlands
- Norway
- Poland
- Portugal
- Spain
- Turkey
- United Kingdom
- United States

2.2 As an option, the Contractor for Belgium shall provide wireless telecommunications services to NATO HQ (NHQ), accounting for 1000+ users.

2.3 The Purchaser may request to expand the scope of the contract to other Countries after contract Award based on NATO requirements to be evaluated on a case by case basis.

2.4 The Contractors shall be responsible to coordinate and assure GSM services, as required, to cover SIM card issuance and service provision, in accordance with local regulatory laws concerning mobility services provisioning (voice, data and text) to be used by NATO staff in performing their duties, in the specific Country of assignment.

3. Scope

3.1 The Contractor shall manage the issuance of the necessary SIM cards to Service Distribution Points, at no cost to the Purchaser.

3.2 The Contractor shall provide Contractor Management Support.

3.3 The Purchaser currently estimates that the approximate number of subscriptions with associated SIM cards to be issued will be approximately 4500 to include NHQ as an option.

3.4 The Contractor (s) shall issue SIM cards in a staged approach, starting from the effective date of contract in the country of assignment.

3.5 Subscription Plans shall cover:

- Unlimited voice and SMS
- Simplified International Roaming
- Data Pooling
- Flat Rates (where applicable)